

ERIC VENCE

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Born on May, the 15th 1982, in Boston (USA)
French-American Nationality
Car driving license

PRE-SALES AND TECHNICAL MANAGEMENT END-TO-END N-PLAY SOLUTIONS

WORK EXPERIENCE

Since June 07	Thomson Telecom Product Design in Advanced Development Dept.
March 04 - June 07	Thomson Telecom Pre-Sales and Technical support Manager for French ISP and Carriers. <ul style="list-style-type: none">• Complete project follow up: CPE and services definition Customization, validation and deployment• In charge of RFP answering & Technical aspects of the proposal• Efforts in developing partnerships and building business with new customers
Since 05	Minibar-Music music label Co-founder of a minimal and freaky independent label. Vinyl releases.
Since 01	MacBidouille non-profitable organization Co-founder and President of the 1 st French-speaking news website about Apple environment (50000 visitors/day avg.).
July-Sept 03	THOMSON Pre-sales and technical support for central and eastern Europe in Broadband Access Products (Residential and Business Segments)
June-July 02 99 - 02	LIBeLIS Website Design for LIBeLIS.com (Flash, html, css, jsp) Web Site Development tc-saintmaur.com (Flash animations, online subscription) icms.fr (html, css, php)
June-July 00	LeaderCom Flash presentations and games creation
June 97	Apple France Discovery of the business world. Network setup for an exhibit

EDUCATION

01 - 04	Engineering Cycle and Graduation at ESME Sudria
99 - 01	"Classes Préparatoires" at ESME Sudria
99	Baccalauréat S at the E.A.B.J.M. (international school in Paris)

IT & NETWORKING SKILLS

Systems	MacOS X, UNIX, openVMS, Windows
Networks	Carriers' network topology for N-Play solutions Voice and Services over IP, VPN (MPLS, IPSec), GSM
Office Tools	MS Office, MS Project, PhotoShop, Illustrator

LANGUAGE SKILLS

French	Mother Tongue
English	Fluent
03	TOEIC (score: 915)
99	Certificate of English level A2 (International Baccalaureate Organization)
96	Cambridge first certificate
German	Understanding knowledge

ACTIVITIES & INTERESTS

Leisures	Music (guitar, electronic, DJing), Parties organization (Batofar, Triptyque)
Sports	Ski (23 years of practice, gold diploma of jumps), Squash, Golf
Visited countries	USA, England, Italy, Spain, Israel, Tunisia, Belgium, Netherlands, Deutschland, Austria, Iceland, Thailand, United Arab Emirates