

ERIC VENCE

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Born on May, the 15th 1982, in Boston (USA)
French-American Nationality
Car driving license

MARKETING / PRE-SALES

WORK EXPERIENCE

Since Feb 08	NDS Pre-Sales and Customer focused Marketing for large broadcast and broadband operators in Europe.
June 07 – Feb 08	NDS Product Design in Advanced Development Dept.
Since April 08	M.A.CLEV (CLEVer Ad Management) Co-founder and President of a French online targeted ad management company. Partnerships with large online ad agencies.
March 04 - June 07	THOMSON Telecom Pre-Sales and Technical support Manager for French ISP and Carriers. <ul style="list-style-type: none">• Complete project follow up• In charge of RFP answering & Technical aspects of the proposal• Efforts in developing partnerships and building business with new customers
Since May 05	Minibar-Music music label Co-founder of a minimal and freaky independent label. Vinyl releases.
Since Jan 01	MacBidouille non-profitable organization Co-founder and President of the 1 st French-speaking news website about Apple environment (65000 visitors/day avg.).
July-Sept 03	THOMSON Pre-sales and technical support for central and eastern Europe in Broadband Access Products (Residential and Business Segments)
June-July 02 99 – 02	LIBELIS Website Design for LIBELIS.com (Flash, html, css, jsp) Web Site Development tc-saintmaur.com (Flash animations, online subscription) icms.fr (html, css, php)
June-July 00	LeaderCom Flash presentations and games creation
June 97	Apple France Discovery of the business world. Network setup for an exhibit

EDUCATION

04	Engineering Graduation at ESME Sudria
99	Baccalauréat S at the E.A.B.J.M. (international school in Paris)

IT & NETWORKING SKILLS

Systems	MacOS X, UNIX, openVMS, Windows
Networks	Broadcast, Carriers' network, Services over IP, VPN, Mobile
Office Tools	MS Office, MS Project, PhotoShop, Illustrator

LANGUAGE SKILLS

French	Mother Tongue
English	Fluent Cambridge First Certificate , TOEIC (score: 915), A2 Certificate (IBO)
German	Understanding knowledge

ACTIVITIES & INTERESTS

Leisure	Music (guitar, electronic, DJing), Parties organization (Batofar, Triptyque)
Sports	Ski (25 years of practice, gold diploma of jumps), BasketBall, Golf
Visited countries	USA, England, Italy, Spain, Israel, Tunisia, Belgium, Netherlands, Deutschland, Austria, Iceland, Thailand, United Arab Emirates, Morocco, Croatia, Mexico, Japan